

Presentation by Session Chair 2 :Mr. Kishor Kumar Shakya, President/Nepal Engineers' Association

Good afternoon everybody. Actually, we are all pressurized by time so I should hurry up in giving my views here in the session. There were four country papers presented and one was from Sri Lanka Mr. Mulit Mandis, from Pakistan, Karamath Ullah Chaudry and from Thailand by Pusit Puthipiros and from Vietnam Mr. Nguyen Chan Chat. Actually, the paper presented from the friend of Sri Lanka has emphasized more on the competency of the consulting firms in this region to go and work and more competently in abroad. Many of the Sri Lankan technical professionals are working in mostly in Gulf Countries as full time employees in international organizations and there are many consulting firms in Sri Lanka who are working, stationed in Sri Lanka but working in countries from Albania to South Korea, so this is the indication that the consulting firms in this region are quite competent to provide these services abroad also. So, that is very encouraging for the consulting firms in Nepal,

Bangladesh, Pakistan and other countries. And it was very appreciating that the Tsunami reconstruction job was completed within 4 years by the Sri Lankan engineers with the help of international contractors and consultants. Because of that their competency has gone up. And there are many possibilities of consulting jobs in Sri Lanka as they have many infrastructure projects going on like ports, hydro dams, highways, water supply and drainage, in-land connectivity etc.

In Sri Lanka the government has provided a very efficient internet and broad based connectivity so that the consultants can work throughout the whole world using that facility. I think the country like ours, Nepal has to follow. And the Experts Development Board in Sri Lanka is promoting the engineering services to other countries as well. They have proposed the Ps of marketing, like in marketing products we have product, price, place and promotion and in the marketing services product, price, place, promotion, people, process, physical evidence (?) these are the Ps which we have to take care in promoting our technical services.

In Thailand paper they mentioned that they have one hundred sixty thousand professionals registered by the NNA Council there and they have provide more than 90% of the services to development projects in Thailand and they are not inviting any foreign consultants and the problem they are facing is the lower remuneration to the consultants, minimum research and development, low attraction to young engineers and the global economic recession which is being faced by all the countries at present. From Pakistan they have mentioned about the

future some of the challenges in the consulting business like liberalized global market place, movement of natural persons like not accredited of our engineering degrees in the developed countries, US & Canada. If we go there we have to have their own degree to be recognized, that is the problem for our engineers. And have recommended eight measures to counter the challenges posed by globalization which you can read in that processing paper. From Vietnam paper also they have mentioned about how this consulting business is going slowly in Vietnam.

With this I would like to conclude and thank the organization for giving me this opportunity but I would like to take one minute as an announcement, if you permit, Nepal Engineering Association is holding its national convention on 13-15 May 2009 and the theme of is 'Converging Development Vision with Reality: Engineers Leadership'. This is the main theme of the convention so we are trying to give the message that engineers are the real leaders in bringing the development vision to the reality. We have invited papers from Bangladesh, India, Pakistan, Sri Lanka and Nepal and many other countries to participate in that seminar and in this occasion I would like to invite all of you to be present in our seminar.